

Eng-Com offers business development and technical services for the Engineering and Commercial sectors – hence our name. We add value to our clients by helping them process relevant, timely and accurate information which enhances their competitiveness and improves their economic performance.

**Services**

- Information Systems Audit / Workshop
- Strategic Development / Business Planning
- Market Research
- Technical services & spares for the power industry

**Marketing / Promotion tools**

- Product Information Kits
- Case Studies & Technical Papers
- PowerPoint Presentations
- Web Site Design, Implementation and Maintenance
- Exhibition Planning and Coordination

**In-House Training**

- International business / Importing & exporting
- Entrepreneurship and Innovation
- Evaluation of new business opportunities

**Regional Representation**

- Representation for interstate clients
- Agency for overseas principals – e.g.  
[Ferranti Tapchangers Limited](#)  
[ATL / Brush Transformers Limited](#)  
Spares for electrical power equipment –  
[www.tapchangerspares.com.au](http://www.tapchangerspares.com.au)

## **David Peck**

**Qualifications**

- B.Tech (Electrical Engineering), Brunel UK
- Grad Dip Bus Admin and MBA, Swinburne

**Management Roles**

- Senior business development, sales & marketing roles
- Most recent engagement – Ceramic Fuel Cells Limited
- Start-up CEO of three companies  
Business development group – Gippsland  
Opto-electronics DTS manufacturer – Tyree Optech  
Business development services company
- Owner, Eng-Com Pty Ltd – [www.engcom.com.au](http://www.engcom.com.au)

**Other Experience**

- International Engineering Management lecturer – RMIT
- Opportunity Evaluation instructor – Swinburne AGSE
- Renewable Energy lecturer – Swinburne TAFE
- Business Networks broker - Ausindustry

**Industry Background**

- Electrical power industry
- Engineering & manufacturing
- Industrial sales & marketing / business development
- Importing & exporting – principally Europe, S.E Asia

**Memberships**

- Fellow, Institution of Engineers, Australia
- Member, Institution of Engineering Technology, UK
- Fellow, Australian Institute of Energy
- Associate Fellow, Australian Institute of Management